

ECONAD



ABOUT US

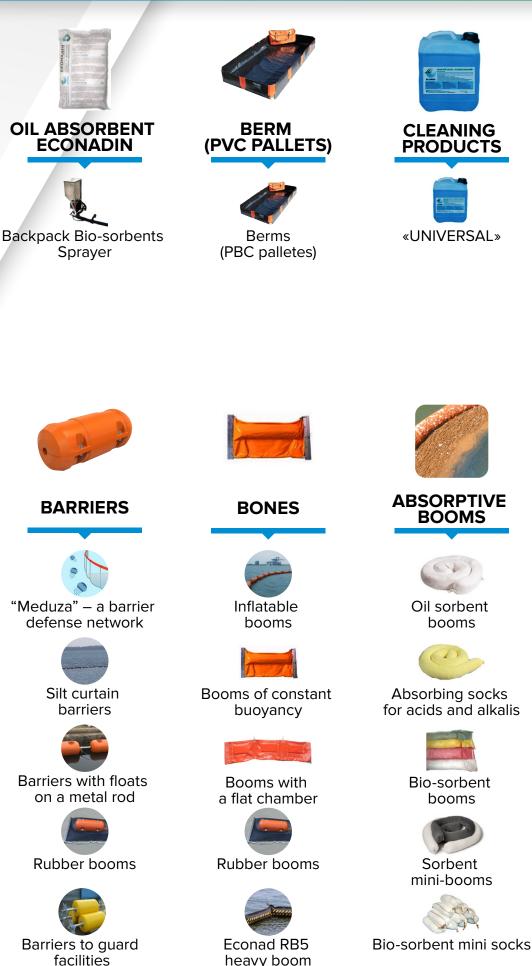
LLC «ECONAD» has been developing and implementing environmental technologies for 30 years, aimed at protecting the environment from oil pollution.

OUR MAIN PRODUCTS

- sorbents for collecting oil, oil sorbent "Econadin", sorbent for oil products and chemicals;
- booms, barrier booms;
- accessories for booms;
- sorbent booms, napkins and mats for collecting oil, materials for collecting oil products and chemicals;
- oil products skimmer;
- ecological first-aid kits "ECONAD";
- tanks for storage of oil products;
- cleaning products;
- float products;
- sea buoys for water areas and coastal zones.

www.econadin.com

PRODUCT CATEGORIES





Buoys, floats for slurry pipelines

heavy boom



ABSORPTIVE BOOMS



Oil sorbent booms



Absorbing socks for acids and alkalis



booms



mini-booms

SMARTBIN

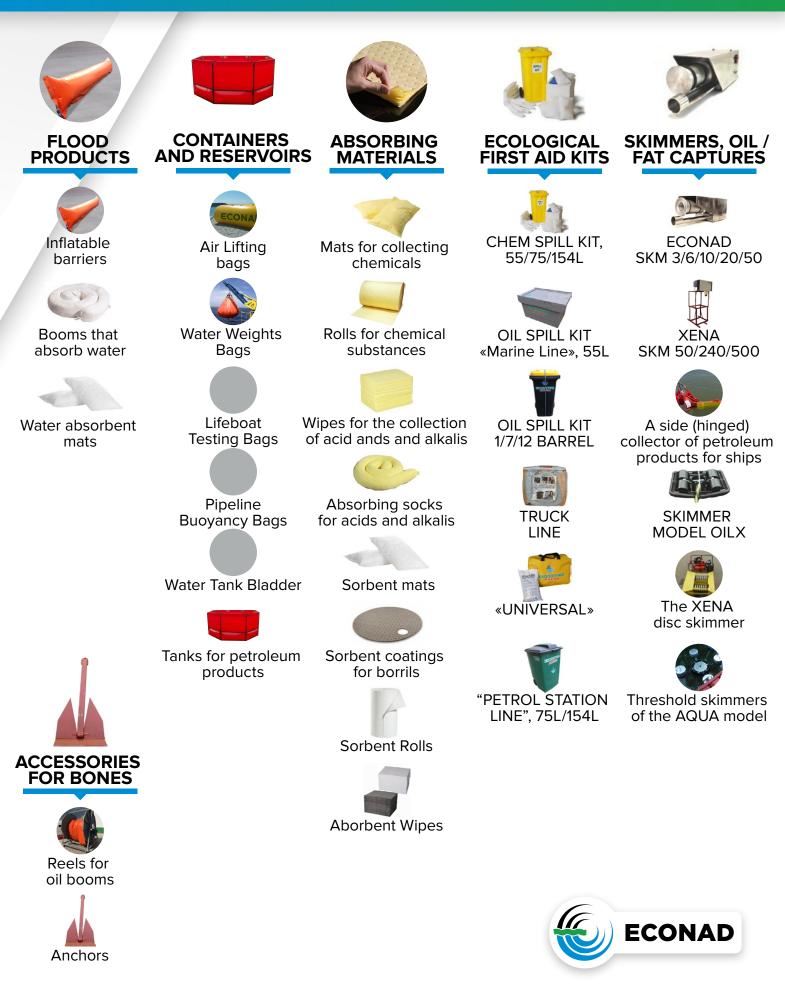


Portbin for catching coal dust



Portbin for catching grain dust

PRODUCT CATEGORIES



PVC PRODUCTS



BOOMS

Booms – the equipment for localization, transfer and collection of oil at emergency oil spills. ECONAD produces various modifications of booms. Can buy booms any time.



BARRIERS

Barriers are equipped with a special steel axis, which is used to distribute the load throughout the barrier system. The barrier shell is made of extremely high quality and UV resistant polyethylene. This material has exceptional strength and durability, so this barrier can be used for many years without fear of damage or tearing.



AIR LIFTING BAG

Used for buoyancy support, marine salvage, refloatation operation in shallow water. It is ideal buoyancy for the pipeline laying from surface to any water depth. We also can use enclosed lifting bags as support/salvage pontoons for bridges, floating platforms, docks gates, sunken objects and military equipment.

SKIMMERS, OIL / FAT COLLECTORS

Skimmers, oil collectors- special equipment for collect / remove oil, grease and mineral oil from the surface of the water, solvents, coolants, emulsions and washing solutions.



BELT SKIMMERS

Professional belt Skimmer – special equipment for collect / remove oil, grease and mineral oil from the surface of the water, solvents, emulsions and washing solutions. Principle of operation: Located on the surface of the liquid oil products adhere to the outer surface of a smooth belt. Belt together with oil drawn into the oil catchers, where oil is removed from the surface of the collector belt.



PIPE SKIMMERS

PIPE SKIMMERS – mechanical equipment for removing oil, grease and oil products from the surface of water, coolant, emulsions, washing solutions, wastewater. The principle of operation of pipe skimmers for the collection of petroleum products: The oil, grease, oil products located on the surface of the liquid adhere to the outer surface of the special manifold pipe. This collector pipe, together with oil, grease, oil products, is drawn into the oil trap. Oil scraper removes dirt from the surface of the manifold pipe.

ABSORBING MATERIALS

Sorbent materials absorb organic (plant), technical and synthetic oils, petroleum and petroleum products and other corrosive contaminants.

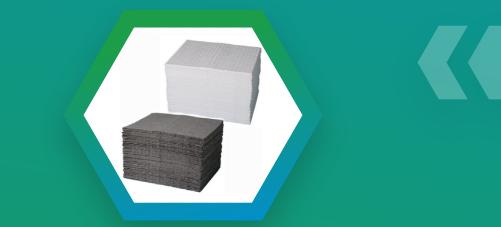


ABSORBENT SOCKS

Absorbent Socks"Econad" are made of a special fabric in the form of a flexible hose different lengths, filled polypropylene fibers / synthetic / biosorbents material, which guarantees its high sorption capacity.



Sorbent mat – effective absorbent material for oil products hit obstacles and aggressive pollutants into the environment.



ABORBENT WIPES

Aborbent Wipes designed for wiping / cleaning equipment surfaces from spilled technical and synthetic oils, petroleum products and other corrosive contaminants.

BUOYS, FLOATS

Buoys are special floats attached to the anchor with a cable to indicate a specific location in the water.

Buoys are also used for zoning and fencing a certain area of the water area. They are installed at a certain distance from each other in order to create a visible line of the fence and to prevent passage through them.



BUOYS

Buoys – special floats attached to the anchor with a cable to indicate a specific place in the water. Plastic Floating Buoys are also used for zoning and fencing a certain area of the water area. They are installed at a certain distance from each other to create a visible line of the fence and prevent passage through them.



BUOYS, FLOATS FOR SLURRY PIPELINES

The floating body of the float is robust, shock and wave resistant. Floats are easy to install and operate, lightweight and reasonably priced. The operating temperature is from -40 ° C to + 60 ° C, they are also resistant to ultraviolet radiation, which is simply necessary when installing floats on water!



THE MAIN CLIENTS OF OUR COMPANY

- sea and river ports;
- oil and gas industry;
- chemical industr;
- industrial plants and factories;
- aviation companies;
- railway companies;
- transport companies, filling stations;
- other facilities where petroleum products are used.

HOW DOES OUR COMPANY RECEIVE ORDERS?

Clients can contact us through the website and social networks, by writing to us on official e-mail, by phone or during the personal meeting with the manager

Our managers are actively working to disseminate information about the company's products and services. Cold calls, e-mail marketing and keeping in touch with our regular customers - every task is a priority for us.



WHAT DO WE WANT FROM YOU?

WE EXPECT FROM THE REPRESENTATIVES OF OUR COMPANY:

- knowledge of the company's products and services;
- diligence and desire to work for the benefit of the company, the ability to think systematically, make decisions based on analytics and work for results;
- the ability to find a common language with people, communication skills, pleasant and competent speech;
- computer knowledge (Excel, Word), ability to work with CRM system;
- skills in preparing basic commercial documents (contracts, invoices, invoices, etc.);
- experience in building business processes;
- the ability to go on short business trips if necessary.



REGARDING THE WAYS HOW TO ATTRACT THE CLIENTS:

- website on the appropriate language, SEO, Google search, Google ads. That's part we do on our own.
- establishing connections with main customers by phone, email, chat, exhibition, fairs etc. This is part of the work which is usually up to the client.
- all the consultations regarding the price or how to use the products presented immediately by our side. Upon request. So , you can provide the client needed information almost immediately after request



PRICE

Prices are very competitive. Due to the last comparative analysis our prices lower on the 25-30%. In average. Some of the products like air lifting bags or skimmers have even more margin in price

TRANSPORTATION AND LOGISTICS

We have the warehouse in Lviv (on the western boarder of Ukraine, 25km from the border exactly).

So, the products can be supplied fast and efficient. Specifically in the emergency cases

REWARDS

There are several ways how to receive the benefits from the work with us.

A) We provide a good bonus from the sales to our representatives. Usually from 10%, depending on the way of cooperation

B) We provide good discounts to our dealers. As I said above the difference in our and local prices can reach 45%



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